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UBCHEA ARCHIVES
COLLEGE FILES
RG 11

Lingnan
Corres. / Fin. records
University Inn Fund
1936-1946

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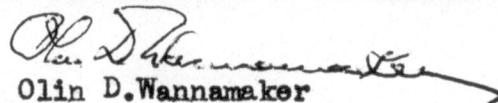
University Inn Funds

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2. The University Inn Fund

While the first American Exchange Student, after having been at Lingnan, was completing his studies in the University of Hawaii, he and Dr. Henry conceived the idea of trying to obtain from friends there a large part of the money that would be needed for a project long considered - the building of an inn on the campus for the entertainment of foreign visitors. It was felt that an inn where these important visitors could spend one or more days outside the crowded city of Canton and under comfortable, homelike conditions would make it far easier to interest them in making substantial donations to the University. Only a small fraction of the sum needed was obtained. Later effort in the States failed to augment this. The treatment has always been identical with that of the Grant Fund. The Board should consider whether anything different can be done with this fund instead of continuing to hold it. I should be willing to ask the donors to leave use of this amount to the discretion of the Board, but I know that some of them are dead.


Olin D. Wannamaker

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reply can
P. W. Parker
Standard - vac
26 Bldg
Whose Co. carries on
operations in China.
April 18
1936

Mr. John Albert Brown
26 Broadway
New York City

My dear Mr. Brown:

The developments of the next decade in China will surely be of the greatest importance to the United States. The course of events can, to some extent, be influenced by the kind of education provided for the select few among the rising generation in China.

Lingnan University, near the great city of Canton, is the result of a development of 50 years. Always entirely free from any denominational connection, developed by an independent Board of Trustees, and in greater favor with the Chinese than any except a very small number even of the institutions developed purely by Chinese themselves, it now has the confidence both of the government and of the leading citizens over the whole area of South China. Its student body is made up in large part of young men and young women from families of position and influence.

Half of the present buildings of the University have been given by Chinese donors. About three-fourths of the annual budget comes from Chinese sources. Chinese responsibility for the institution is increasing rapidly. The difficulties are so great just now, however, that it would be a disaster for American friends of the institution to desert it before the Chinese are able to give it adequate support and to enlarge it to meet its tremendous opportunity.

The Trustees of the University respectfully and earnestly request that you consider the printed statement we are sending you regarding the institution and that you take under advisement the question whether this would not be a proper objective for some portion of your benevolence for the coming year.

The head of the American faculty of the institution, Dr. James M. Henry, is now in this country. No one is better acquainted with conditions in China than he. We should be grateful if you might consent to give him an opportunity to discuss the University with you.

Sincerely yours,

ODW/MB

Olin D. Wannemaker
Secretary, Board of Trustees

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June 8, 1936

Mr. Olin D. Wannamaker
150 Fifth Avenue
New York City

Re: Lingnan University

Dear Olin,

I am enclosing Mr. Schaeffler's suggested resolution in connection with the proposed inn.

I have no comments to make other than this appears to be perfectly satisfactory, and unless you or Mr. Osborn, to whom I am sending a copy of this letter, have some suggestion, I would move that the resolution be adopted.

Sincerely yours

E.S.

Enclosure

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June 8, 1936

Streeter

Trustees of Lingnan University--Erection and
operation of Inn.

The following resolution is suggested for adoption by
the Board of Trustees of the College:

"Consideration was then given to the suggestion that
the College provide for the erection and operation of an
inn on a portion of the College grounds to induce tour-
ists to visit the College, and after discussion it was
moved and seconded and unanimously:

"RESOLVED, that the Trustees deem it for the best in-
terests of the College that an inn be erected and operated
on a portion of the College grounds, and that the Treasurer
be and he hereby is authorized, empowered, and directed to
provide for that purpose \$20,000 from the general unre-
stricted funds of the College, provided the balance of
\$15,000 necessary for the erection and operation of such
inn be obtained from other sources.

"FURTHER RESOLVED, that the President and Secretary
be and they hereby are authorized, empowered and directed
to convey or lease for such term of years as they deem
advisable so much of the College grounds as may be neces-
sary for the erection of such inn, and that they take such
other steps and proceedings, including, but not limited
to, the organization of a corporation or corporations for
the erection and operation of the inn, as they may be ad-
vised by counsel to be advisable or necessary."

Approved
J.O.

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JAMES M. HENRY
RESIDENT DIRECTOR
AMERICAN FOUNDATION

FRANK S. WILSON
EXECUTIVE SECRETARY
EXCHANGE STUDENTS

LINGNAN UNIVERSITY

廣州私立嶺南大學

CANTON, CHINA.

OFFICE OF THE AMERICAN FOUNDATION
美國基金委員會

PHONE: 50266
CABLES "AMERFOUND"

Honolulu, Hawaii
February 23, 1937

Mr. Olin D. Wannamaker
Trustees Lingnan University
150 Fifth Avenue
New York, N. Y.

Dear Mr. Wannamaker:

It is with keen anticipation of a stimulating and profitable experience ahead this spring that I am writing you again on this my return to Honolulu. I am looking forward with eagerness to the prospect of working with you in New York and elsewhere. You may be assured that I am more than anxious to profit by whatever suggestions you see fit to make from time to time.

On the 21st inst. I radioed your office for information about recent correspondence relating to the University Inn and requesting that funds be wired to me here. I would like to acknowledge with thanks the receipt of \$100.00 from the Trustees and likewise your radiogram stating that there had been no correspondence relative to the Inn. The wire for funds was necessitated by the loss of my wife's passport just before arrival here and certain attendant complications for which I had not the personal funds in hand at the moment. I appreciate the promptness of your response.

I am enclosing herewith a statement of my expenses to date, listed under the several headings previously agreed on with Dr. Henry. I am estimating my expenses as probably being an average of \$3.00 per day. May I consequently request your sending me an additional \$100.00 to reach me here before my scheduled date of sailing for California, March 19th. This can best be sent to the same address as your wire: % Rev. Paul Waterhouse, 2214 North King Street, Honolulu.

For ordinary purposes, my former cable address of "Honglok" is still valid. For mail, it will be most convenient if you address me as follows: %Mr. E. H. Jordan, Central Y.M.C.A., Honolulu.

While in Tokyo I engaged in conversations with the N.Y.K. people regarding our student travel arrangements. We were able to work out certain concessions which will help to offset the rise in the summer round-trip fares. In pursuance of an idea of my own, I also made certain overtures regarding special concessions for staff members traveling by

*Return to
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Rec'd 3/5/37

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their line. Full details of the results of these conversations have been promised by the Tatsuta Maru this week; so I shall hope to have this information for you at an early date.

You will be saddened to know of the death here about two weeks ago of Dr. G. A. Johnstone Ross. He has been failing for some time; so his death is not altogether unlooked for. With him Lingnan loses a friend. I shall not be seeing Mrs. Ross until the 25th, but she is reportedly getting around a good deal. The present situation will, however, make it impossible to secure her aid in contacting persons who might be interested in the Inn. This makes my own efforts somewhat more difficult, but I am by no means pessimistic.

I would appreciate early advice as to what my plans are to be after my arrival in California. I am booked by the Asama Maru due to arrive San Francisco March 24th or Los Angeles March 26th. I should personally prefer to continue on to Los Angeles by this boat on account of a considerable amount of baggage which I should like to leave with my family in Los Angeles. But if you think best I am quite ready to begin whatever is in order immediately on my arrival in San Francisco. As Dr. Henry outlined my general activities for the spring, he simply named the various projects without, of course, stating the order in which you would wish them undertaken. These included, in my understanding, a period of perhaps two weeks in California during which I would attempt to make preliminary contact with possible Exchange candidates; second would be a period in New York with primary emphasis on the International House Project; and finally would be a possible period working with you on the Pacific Coast on certain projects. I do not feel at the present time able to contribute any ideas relative to the two last-mentioned projects without having talked with you personally; on the first, I can quite see where I can put in a profitable two weeks in university centers in California immediately on my arrival there. I should in any case like time for an exchange of views with Kuzell at Stanford in regard to possible use of the L.E.S.N.A. as a means of approach to moneyed interests either on the Pacific Coast or in the East. In case you decide that it is desirable for me to put in two weeks or so on the Pacific Coast next month, I would greatly prefer working on a prearranged schedule beginning in Southern California and working up to San Francisco. (This is, of course, on the assumption that you will not be on the Pacific Coast at that time.) In case you do not feel able to arrange definite dates for me, Mingst as Secretary of the L.E.S.N.A. could doubtless handle the matter conveniently.

I have on hand one reel--about fifteen minutes--of 8 mm. Cine-Kodak film taken by Arthur Eaton of Exchange Student activities last fall. This I have had edited and titled at Dr. Henry's request and am planning to use it on several occasions here. Mel Jacoby has also taken a considerable amount of film, of which about the same amount could well be used to supplement the one reel I have. To have this copied--it is at present in Los Angeles--would cost between \$5.00 and \$10.00. If you think it useful, I can strongly recommend

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Mr. Wannamaker--

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having this done. I should then edit the film immediately on my arrival in Los Angeles--I do not care to have it sent here to me because of the likelihood of missing connections with mail service still irregular. In case the preparation of this film seems desirable to you, I should like if possible two or three days free in Los Angeles to attend to the matter before an occasion arose when the film would be needed.

In using the film on hand at present here, I am having to rent a projector from the Eastman Kodak Co. here, since while there is an abundance of 16 mm. projectors, Y.M.C.A.'s and other institutions do not seem to be equipped with the 8 mm. outfits. This will cost, I am told, \$2.00 per evening. If this is representative of rents obtaining on the mainland, it might be profitable for us both from the point of convenience and of cost to buy a projector outright in California rather than to attempt renting here and there. From such information as I have been able to gather in Hong Kong, Tokyo, and locally from the Eastman people, it seems that not even all big city Kodak agencies are prepared to rent out this 8 mm. size projector. On this matter you will be able to get more complete information on which to base a decision than I. For your reference I am including prices of models which have been recommended to me as being most suitable for our purposes:

Kodascope	model # 25	\$31.00
"	" 40	\$39.00

Of these the former would be rather dim for a gathering larger than a family group. The model 40 would, I think, prove satisfactory. There is also a much more expensive machine, the increased satisfaction from which would not warrant the added cost.

I may say that I should not at all object to a heavy schedule of speaking in California or elsewhere if I am to move around among university centers. Though I cannot calculate well at present, it will probably be necessary for me to request additional funds before leaving California for the trans-continental crossing.

With every good wish, I remain

Ever sincerely,

Frank S. Wilson

Frank S. Wilson

* This will be sent by the next mail. *F.S.W.*

0627

C O P Y

2214 North King Street
Honolulu, Hawaii
February 27, 1937

The Juliette M. Atherton Trust
Room 406 Castle and Cooke Bldg.
Honolulu, Hawaii

Gentlemen:

During the few weeks in which I am once more in Honolulu I would greatly like to bring again to your attention the project of the University Inn at Lingnan University. As you will recall, this concerned the erection of a thoroughly modern guest house whose external architecture was to be in Chinese style in keeping with other buildings on the Lingnan campus.

The need for the successful completion of the University Inn project is today even greater than was the case a year ago when the idea was first brought to the attention of interested persons in China and abroad. The desire of Lingnan University to obtain new friends who have become so through a first-hand acquaintance with campus life has never been stronger. It is with this idea in mind that I feel that the successful completion of the University Inn project will not mean merely the addition of another building to the campus but will be an investment in human personality whose ultimate benefits will be not merely financial but even more in a wide international friendship for a high type of Christian service.

Since the visit of Dr. James M. Henry to Honolulu nearly a year ago, at which time \$15,000. U.S. currency had been raised for the Inn in China, an additional \$10,000. U.S. has been raised through the Lingnan Trustees in New York. This leaves a balance of only \$15,000. to be raised. It is my sincere belief that if friends in Hawaii can help us to pass the \$30,000. mark, it will be possible this spring to obtain the balance of the amount necessary on the Pacific coast, so that actual construction may be effected this year.

We have greatly appreciated the willingness of your Trust as expressed last year to contribute to this project. We should be still more greatly in your debt if you should feel able, either as a Trust or as interested individuals, to contribute \$3,000. toward the University Inn. It is in this hope that I am enclosing herewith a more extended statement of the plans and purposes of the Inn than is here necessary.

Ever sincerely yours,

Frank S. Wilson

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* Rev. Paul Waterhouse
2214 North King Street
March 1, 1937

Mr. Frank E. Midkiff
Room 406 Castle and Cooke Bldg.
Honolulu, Hawaii

Dear Mr. Midkiff:

You may recall that at the time of his visit last year Dr. James M. Henry brought the matter of the "University Inn Project" to the attention of the Juliette M. Atherton Trust. At this time it is my desire to reopen the matter with you. To this end I have addressed a letter to your Trust, and, since Mrs. Richards has kindly consented to present the original, I am enclosing a copy herewith for your perusal in advance.

It is my earnest desire that the raising of funds for this project be completed before the summer. Of the \$15,000. still needed, we are hoping that friends in the Territory may be able to contribute from \$5,000. to \$7,000, in which event I would feel exceedingly optimistic as to our prospects of obtaining the balance in California. Toward this sum I may say that Miss Elsie and Miss ~~Mable~~ Wilcox are giving \$1,000. each and the Westervelts \$5000.

If there is further information regarding plans for the University Inn which you may desire, I shall be only too happy to provide it. It may be, however, that this can better come from Dr. W. T. Chan who is even more familiar with the project than I. May I venture to suggest that in the event of a favorable action, or a partially favorable action, on this request that cheques should be made payable to "The Trustees of Lingnan University". I am authorized to issue a temporary receipt therefor pending the arrival of a permanent receipt from our New York office.

Ever sincerely yours,

Frank S. Wilson

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JAMES M. HENRY
RESIDENT DIRECTOR
AMERICAN FOUNDATION

FRANK S. WILSON
EXECUTIVE SECRETARY
EXCHANGE STUDENTS

LINGNAN UNIVERSITY

廣州私立嶺南大學

CANTON, CHINA.

OFFICE OF THE AMERICAN FOUNDATION
美國基金委員會

PHONE: 50266
CABLES "AMERFOUND"

Koloa, Kauai, T. H.
March 4, 1937

Mr. Olin D. Wannamaker
Trustees Lingnan University
150 Fifth Avenue
New York, N. Y.

Dear Mr. Wannamaker:

I am enclosing herewith two cheques for \$1,000. each toward the University Inn from Miss Elsie and Miss Mabel Wilcox respectively. Against these I have issued my own personal temporary receipt and have stated that your office would send a permanent receipt to the Misses Wilcox directly. May I consequently request your acknowledgement of these cheques from me and your issuing receipts for the University Inn account to each of the following:

Receipt B-1
" B-2

Miss Elsie H. Wilcox
Alexander Young Hotel
Honolulu, T. H.

\$ 1000.

Miss Mabel I. Wilcox
Lihue, Kauai, T. H.

\$ 1000.

Rev. W. D. Westervelt has made a definite memorandum to send his cheque for \$500. direct to your office in July. On this nothing need be done at present by any of us. Mrs. Frear has withdrawn her previously hoped-for support and will not be contributing. I feel that this will have to be accepted as final. From the Athertons I shall hear definitely in a few days. They will be contributing between one and three thousand, most probably \$2,000. Other prospects are not at all definite, but I shall let you know from time to time.

B-3

3/30/37

Ever sincerely,



Frank S. Wilson

0630

COPY

Juliette M. Atherton Trust
P.O.Box 2990
Honolulu, Hawaii

March 17, 1937

Mr. Olin D. Wannamaker
150-5th Avenue
New York, N.Y.

My dear Mr. Wannamaker:

When Dr. James Henry visited Honolulu some time ago he presented to the Juliette M. Atherton Trust the needs of an Inn at Lingnan University. Last month Mr. Frank Wilson from Lingnan again presented their needs and at a recent meeting of the Trustees of the Juliette M. Atherton Trust the amount of \$2,000 was granted for this request.

Enclosed please find our check on the Harris Trust and Savings Bank of Chicago in the sum of \$2,000. We trust that the entire amount will be raised so that the hostel can be completed ere long. I am,

Very sincerely yours,

(Signed) Mary Atherton Richards, Trustee
Juliette M. Atherton Trust.

\$2,000. recd. #B-3, 3/30/37

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* Rev. Paul Waterhouse
2214 North King Street
Honolulu, Hawaii
March 17, 1937

The Charles M. and Anna C. Cooke Trust
926 Fort Street
Honolulu, Hawaii

Gentlemen:

At the time of the visit of Dr. James M. Henry to Honolulu nearly a year ago, plans for building a University Inn on the Lingnan University campus were brought to the attention of friends in Honolulu. The project of the University Inn is intended to meet a definite need for a thoroughly modern guest house to accommodate the ever increasing stream of visitors to the university. For their care there is at present not even a single modern hotel affording Western facilities in the entire city of Canton. At the present time the majority of travelers stopping in Hong Kong are actively discouraged by travel agencies from taking the three-hour trip to Canton simply because of the lack of any suitable place to provide for them. Completion of the University Inn will thus make possible for Lingnan a constantly widening circle of friends, friends who have become so through a first-hand acquaintance with campus life. Among them may be expected to come forward a group of new contributors relieving the burden on the many persons who have rendered generous financial assistance in the past.

Building plans provide for a project whose cost will be \$40,000. U.S. currency. Toward this US\$15,000. has already been raised in China and an additional \$10,000. in the New York area. I hope sincerely that friends in Hawaii may help us to obtain a total of \$5,000. If this is effected, I am optimistic of our being able to obtain the remaining \$10,000. on the Pacific Coast this spring, so that actual construction may be commenced by summer.

Response from friends in the Territory has been exceedingly encouraging. I may say that Miss Elsie and Miss Mabel Wilcox have recently contributed \$1,000. each. The Juliette M. Atherton Trust is giving \$2,000. and the Westervelts \$500. In view of the fact that only \$500. additional is needed from friends here, I would like to ask whether your Trust may be in a position to contribute \$250. toward this? I may say that I am approaching the S. N. and Mary Castle Foundation for a like amount.

Since I have just returned from Kauai and am sailing

0633

for San Francisco by the Asama Maru this Friday noon, I am sending this by special delivery. For your information I enclose a more extended statement of the aims of the University Inn project than is perhaps here necessary. If you should desire additional information, I would be more than happy to call personally at your convenience and may be reached by letter or telephone at the address above until Friday; thereafter Dr. W. T. Chan of our Lingnan Faculty, now Visiting Professor at the University of Hawaii, will be able to supply further information.

As an investment in human personality opening the door to wider friendship for a university whose program is broadly Christian and international this project possesses limitless possibilities. In the hope that it may receive your thoughtful consideration, I am

Very sincerely yours,

Frank S. Wilson
Address after March 19th:
* Trustees of Lingnan University
150 Fifth Avenue
New York City

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% Rev. Paul Waterhouse
2214 North King Street
Honolulu, Hawaii
March 17, 1937

The S. N. and Mary Castle Foundation
Alexander and Baldwin Building
Honolulu, Hawaii

Gentlemen:

During the visit of Dr. James M. Henry to Honolulu last year, plans for building a University Inn on the Lingnan University campus were brought to the attention of a number of friends in Honolulu. Construction of the University Inn is intended to meet a definite need for a thoroughly modern guest house to accommodate the ever increasing stream of visitors to the university. For their care there is at present not even a single modern hotel with Western facilities in the entire city of Canton. At the present time the majority of travelers stopping in Hong Kong are actively discouraged by travel agencies from taking the three-hour trip to Canton simply because of the lack of a suitable place to provide for them. Completion of the University Inn will thus make possible for Lingnan a constantly widening circle of friends, friends who have become so through a first-hand acquaintance with campus life. Among them may be expected to come forward a nucleus of new contributors relieving the burden on the many persons who have rendered generous financial assistance in the past.

The total cost of the present project will be \$40,000. U.S. currency. Toward this \$15,000. (U.S.) has already been raised in China and an additional \$10,000. in the New York area. I am sincerely hopeful that friends in Hawaii may help us to obtain a total of \$5,000. If this is done, I am optimistic of our being able to secure the remaining \$10,000. on the Pacific Coast this spring, so that actual construction may be commenced by summer.

The response from friends in the Territory has been exceedingly encouraging. I may say that the Misses Elsie and Mabel Wilcox have just contributed \$1,000. each. The Juliette M. Atherton Trust is giving \$2,000. and the Westervelts \$500. In view of the fact that only \$500. additional is needed from friends here, I would like to ask if your Foundation is in a position to contribute \$250. toward this? I may say that I am approaching the Charles M. and Anna C. Cooke Trust for a like amount.

Since I have just returned from Kauai and am sailing

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for San Francisco by the Asama Maru this Friday noon, I am sending this by special delivery. For your information I enclose a more extended statement of the aims of the University Inn project than is here necessary. If there is additional information you may desire, I should be more than happy to call personally at your convenience and may be reached by letter or telephone at the address above until Friday; after that time Dr. W. T. Chan of our Lingnan faculty, now visiting professor at the University of Hawaii, will be able to supply further information.

In the hope that this project, as an investment in human personality opening the door to wider friendship for a program broadly Christian and international, may receive your thoughtful consideration, I am

Very sincerely yours,

Frank S. Wilson
Address after March 19th:
* Trustees Lingnan University
150 Fifth Avenue
New York City

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JAMES M. HENRY
RESIDENT DIRECTOR
AMERICAN FOUNDATION

FRANK S. WILSON
EXECUTIVE SECRETARY
EXCHANGE STUDENTS

LINGNAN UNIVERSITY
廣州私立嶺南大學
CANTON, CHINA.

OFFICE OF THE AMERICAN FOUNDATION
美國基金委員會

PHONE: 50266
CABLES "AMERFOUND"

San Francisco, Calif.
3 / 26 / 37

Mr. Olin D. Wannamaker
Trustees Lingnan University
150 Fifth Avenue
New York City

Dear Mr. Wannamaker:

On account of the strike situation which is at present simmering here and in Los Angeles, the Asama Maru, which was one day late in arrival here, has been tied up for twentyfour hours and will not sail for at least another day. There is also the prospect of trouble at Los Angeles. So I have decided to go down overland to Los Angeles tonight after clearing my baggage here.

I am enclosing herewith copies of certain correspondence carried on recently in Honolulu. These speak pretty much for themselves, but I would like to point out the basis on which I have represented the University Inn project: \$40,000. total budget; \$15,000. (US) already raised in China (per J.M.H.); \$10,000. pledged in the New York area-- this was, I believe, exactly as stated to me by Dr. Henry. Will you please let me know whether any of these figures are in error, since if I am to work on the raising of funds, I feel handicapped unless I know the exact sums for which I am working.

In regard to the situation in Hawaii, in addition to the \$2,000. given by the Misses Wilcox, I have just before sailing received an official letter from the Juliette M. Atherton Trust that they are contributing \$2,000. You may by this time already have received their cheque. Mr. Westervelt has made a definite memorandum to send you directly his cheque for \$500. in July. Nothing else in Hawaii is yet definite. I feel it unwise at present to work there for a larger sum than a round \$5,000.

From your letter of March 8th I notice that of the two remittances of \$100. each to me in Hawaii (one of them by wire) \$100. has been charged against my personal account. May I ask that this be corrected to charge both against travel, since I have not drawn on them for personal expenses. I enclose herewith my expense account through March 14th and shall send another shortly. May I request your sending me by return air mail \$75.00 to be charged to my personal account.

Ever sincerely,

Frank S. Wilson

0637

THE NEED FOR A UNIVERSITY INN

May 13, 1936

Every one of the Christian Colleges and Universities in China, except Lingnan, is supported in large measure by one or more Boards of Missions. Two such institutions receive annually, in personnel and in cash appropriations, more than \$90,000. each, American currency - a greater aggregate in each case than the entire income of Lingnan.* Besides providing this substantial support, connection with the Mission Boards also gives a certain prior claim to these institutions upon the benevolences of denominational agencies, individual churches, and persons strongly attached to denominations or individual churches.

The lack of such an assured source of support is a decided weakness in the case of Lingnan University. The Trustees of this institution have always been faced with this special problem, and have always struggled to meet the deficiency through special efforts and special ways of securing funds. At the present moment in the history of the University, we face a peculiar crisis, due to the deficiency mentioned above plus the world economic crisis. It is essential that we discover new ways of securing funds.

The idea of the University Inn has been conceived with this necessity in mind. It has been discussed for several years past. The idea has been approved in principle. The time has arrived for reaching definite decisions as to how the idea can be brought to realization.

Briefly summarized, the reasons for believing that a University Inn would contribute in important measure toward the further financing of the University are as follows.

1. Tourist agencies estimate that each year more than 3,000 Americans spend at least two days in Hongkong. Not more than 450 of these ever go to Canton, and not more than 50 of that number spend a night in Canton. Of course, it is impracticable for the University to do anything to induce more than an extremely small number of those travelers to visit the campus - $2\frac{1}{2}$ miles down the river from Canton. Those few who do come feel that they are an imposition upon faculty families in whose homes they are entertained.

2. Canton provides almost no accommodation, even moderately satisfactory, for foreign visitors. The densely crowded city, with its terribly noisy streets, will find such provision very difficult for some years. A small American inn would certainly be welcomed by the type of travelers desired at the University.

3. Access to the Lingnan campus from Canton is now very easy. The scheduled launch service by the river is now supplemented by a motor road. The University Inn would be located at the south side of the campus a very short distance from this motor road.

4. Even should modern hotel accommodation be provided in Canton, the University Inn ought to be well patronized when it is once known to travel agencies, steamship companies, and especially to the numerous agencies in America interested in having the right type of visitors see outstanding Christian institutions in China. The principal travel agencies have enthusiastically promised cooperation in recommending Canton to patrons providing they can be assured of satisfactory provision. Friends in America would certainly circulate information regarding such an institution on the campus of one of our Christian universities.

*That is, from American sources.

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5. The exterior of the inn would be Chinese in style, in keeping with our newer buildings. The interior would be designed for comfort, with air-conditioning to offset the high humidity of South China. The inn would be operated with the tastes and needs of American travelers primarily in mind, but also for the comfort of European and Chinese visitors.

6. Skilful and tactful management would insure attention to the University by the guests, and a sense of friendliness and even some measure of obligation on their part, without any intrusion or propaganda. The American exchange students would constitute a considerable factor in leaving a happy impression in the minds of visitors and a genuine interest in this particular Christian institution.

The cost of the Inn is estimated at \$40,000. U.S. currency. Toward this, \$15,000. U.S. currency (\$45,000.Mex.) has been tentatively promised by Chinese friends in China, provided the total amount can be raised. The Provost has certain definite pledges from American friends and some indefinite promises of help which he will report to the Trustees.

Recommendation: That the idea of the University Inn be definitely adopted as one of the most promising possibilities for strengthening the University's financing, and that the necessary steps be taken to insure the realization of the idea not later than the next spring tourist season. This necessarily requires the appropriation of a considerable portion of the cost of the Inn from unrestricted gifts, now held by the Trustees.

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Return to him.

STANDARD-VACUUM OIL COMPANY

26 BROADWAY

NEW YORK

May 15, 1936.

Mr. Olin D. Wanamaker,
Secretary, Board of Trustees,
Lingnan University,
150 Fifth Avenue,
New York.

Dear Mr. Wanamaker:

*John Albert
26 Broadway*

Your letter of April 18th to Mr. Brown, concerning possible donation to the Lingnan University in Canton, has been referred to me as our company is the one carrying on operations in China. The delay in my reply is occasioned by the fact that today was the first meeting of the Board of Directors since your letter reached me.

The writer lived in Hong Kong for a great many years and during that time met Dr. Henry on several occasions. If Dr. Henry or any other of your representatives would care to call at my office some day at his convenience and explain to us a little more in detail just why an appeal for funds is made at this time, I shall be glad to pursue the matter further.

I suggest that you telephone my office:

DIGBY 4 - 2600

in advance to make sure that I am here.

Sincerely yours,

P. W. Parky

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Sample

THE UNIVERSITY INN PROJECT

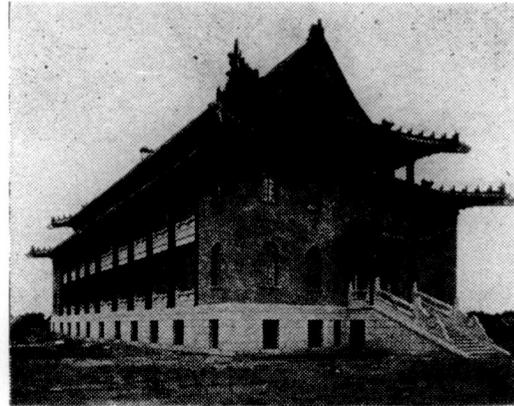
LINGNAN UNIVERSITY, CANTON, CHINA

GENERAL INFORMATION

Lingnan University is a private coeducational university under Christian auspices and with an international faculty. It occupies a site of 560 acres fronting on the Pearl River opposite the east suburb of Canton. Apart from the city of Canton, the surrounding area is given over to the intensive cultivation of rice and crops peculiar to the delta country of South China. On the campus are 60 fireproof buildings of prevaillingly Chinese architecture with characteristic green or blue tilted roofs.

The student-body in the college numbers about 450, of whom one-fourth are women; the college faculty, Chinese, British, and American, sums 120. Since a large proportion of courses are taught through the medium of English it has been possible during the last three years to undertake a positive experiment in Christian international education: Under the Student Exchange Plan during the current year there are 26 white American students, of whom 5 are women, in residence at Lingnan, each living with a Chinese roommate; after their year's study in Canton, they will return to the 16 American universities they represent for another

year before graduation. For some years there has also been a flow of "Overseas" students to Lingnan, especially from Hawaii and the mainland of the United States; this has made a marked and valuable impression on student life.



WOMEN'S DORMITORY

The University Inn is planned to be of the same type of architecture.

THE UNIVERSITY INN

The need for a University Inn is three-fold:

First is the necessity for adequate accommodation for visitors to Lingnan. This is being only partially met at the present time, chiefly through hospitality offered by individual faculty members as circumstances permit.

Second is the fact that in all Canton there is almost nothing in the way of even moderately comfortable provision in Western style for the care of foreign visitors. Thus a University Inn on the Lingnan Campus, far from competing with commercial interests, would fill a need for the entire community.

Third is the hope that the University Inn would be a means, not only of caring for visiting friends of Lingnan, but of making new friends. It seems unfair that for the several urgent building projects pending the burden of support should continue to fall entirely on the same few friends who have helped generously in the past.

Tourist agencies estimate that of Americans alone there are more than 3,000 annually who stop-over at least two days in Hong Kong. Of these not more than 15% ever come up to Canton, and only one-tenth of those so coming spend even one night in Canton. The principal travel agencies have enthusiastically promised their cooperation in recommending Canton to their patrons, *provided* they are assured of really satisfactory provision for them.

It is planned to provide in the University Inn an atmosphere in keeping with the country and the people, yet with every desirable Western comfort. This is in the belief that if the physical comfort of the visitor is assured, he will be better able to appreciate his Canton visit. Twenty minutes by automobile from the Canton railroad station, the location of the Lingnan Campus will nevertheless be sufficiently isolated to insure quiet and rest. The University Inn is planned to be run as a non-profit venture.



LINGNAN FELLOWSHIP LEAGUE

This is a group with a Christian purpose composed of "Overseas" students, almost entirely from Hawaii and the United States mainland.

BUILDING PLANS

It is planned to have the exterior of the University Inn entirely Chinese in style, in keeping with the newer buildings on the Lingnan Campus. The interior is to be of the most modern structure, with air-conditioning to offset the high humidity of south China, and with appointments to insure the utmost in comfort. Dining-room facilities will be included. It is hoped to begin construction this summer and to complete the building in the fall. A desirable site has already been set aside for the purpose.

EXPENSE

The cost of the University Inn is estimated at \$40,000. U.S. currency. Toward this ~~\$30,000~~ Mex. (\$10,000-U.S.) has been tentatively promised by Chinese friends in China, conditional on the total amount's being raised. An appeal is being made to friends in Hawaii and on the mainland of the United States for contributions to this project. For further information please address: Dr. James M. Henry, Provost, % Trustees Lingnan University, 150 Fifth Avenue, New York, N.Y.

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May 19
1936

Mr. P.W. Parker
Standard-Vacuum Oil Company
26 Broadway
New York City

Dear Mr. Parker:

Thank you for your letter of May 15. It so happens that Dr. Henry is at present in the office and he is much pleased to know that there will be an opportunity for him to renew his acquaintance with you. He has engagements in Washington for the next few days but we shall take occasion to telephone your office early next week and arrange for an opportunity when he can see you at your convenience.

I think you will be interested in a news-letter from the group of 25 American university students now taking one year of their work at Lingnan. They are having a great time, and the pleasure of the Chinese student body in having this group of American guests sharing everything in the university life with them is equally marked. We are just now selecting the 25 choicest among 150 university students in this country interested in spending next year at Lingnan University. The interest of the intelligent element of the rising generation in China is a striking fact. We hope to make use of it as an instrument for increasing the intelligent, kindly relationship between the two countries.

Hoping that we may have the pleasure of meeting you early next week, I remain

Sincerely yours,

ODW/MB
Enclosures 1a.IX
News-letter

Glin D. Wannamaker
American Director

*Bigly 4-2600 Jm & engaged Tu. 10 & lunch,
ODW " Th. 10*

Engagements M.S. 30

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mailed May 28

May 27, 1936

Mr. P. W. Parker
Standard-Vacuum Oil Co.
26 Broadway
New York, N. Y.

Dear Mr. Parker:

After your years of residence in South China, I am sure you are familiar with the very favorable relationship in which Lingnan University stands to the Government and the citizens of that part of the country. I think you will agree with me that, in addition to our purely educational function, we are serving very usefully the matter of international relationships, especially the relationships between China and the United States. The fact that the Government of the Province has subsidized our agricultural work rather generously for a number of years, and that certain divisions of the Government of Nanking have made appropriations for some parts of the University's development, supplements in this connection the fact that about one-half of our plant has been erected with funds given by Chinese friends of the institution. The working relationship between the American Trustees and the Chinese Directors has been pointed out by competent specialists in this sort of thing as the most satisfactory example of its kind in China.

The welcome offered by our Chinese Board of Directors to the group of American Exchange Students is indicative of the fine international feeling which exists at Lingnan. During this academic year 25 room-and-tuition scholarships have been voted by our Chinese Board of Directors to a picked group of American Students. Some 16 colleges and universities are represented including Harvard and Stanford. These students are taking for the most part their Sophomore or Junior years at Lingnan and will receive credit at their respective universities for the work done. We have just completed the choice for the coming year. Twenty-five students are going out on scholarships offered by our Chinese Board of Directors and at least two more are joining the group on similar scholarships provided by friends in the United States.

The economic depression of the last few years with its attendant reduction of returns from high-grade securities has made our financial situation an extremely difficult one. We have exercised the most rigid economy. Our American staff, who were already paid on a very low scale, have had their salaries substantially reduced and wherever possible we have dropped people. In spite of this we have had each year to balance our budget by going into our capital. You will understand without my detailed comment how extraordinarily difficult it is at the present time to get funds from new sources in America even for an institution very favorably regarded by great numbers of our people.

We believe, however, that we now have a project which will help materially toward the solution of this problem. After careful consideration, our Trustees have decided that a small University Inn, on the edge of the

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campus, offering accommodations to American tourists under the most satisfactory conditions as to comfort and the quality of the food provided, would enable us to attract a fair proportion of the thousands of American tourists who now spend from one day to two weeks at Hong Kong. We believe that it is by no means over-optimistic to expect to enlist the financial interest of at least five per cent of these tourist guests in larger or smaller degrees in the work of Lingnan University.

These guests of our Inn, after their return to America, would develop rather rapidly into a special constituency of friends of Lingnan University and would gain other persons to a similar interest. I might supplement by saying that the impression they would bring away from their experience at Canton would certainly be notably different from what it is in the case of many of those who see a little of the city under most uncomfortable circumstances — not having enjoyed the hospitality of some of your fine personnel stationed there.

I must confess, however, that I approached certain of my Chinese friends on this subject with no small reluctance. Chinese funds now provide about three-fourths of the entire budget of the institution, and one-half of the physical plant representing a total outlay of at least \$1,500,000. U.S. is due to Chinese gifts. Just now Chinese friends are endeavoring to complete a fund which will remove the Secondary School to a new plant of its own apart from the University proper. They are also bending every effort to balance the annual budget of the University. With this in mind I am somewhat reluctant to appeal to Chinese donors. This Inn is intended mainly for American travelers and the income derived from it as a promotional agency will benefit the budget of our American Trustees rather than that of the Chinese Directors. We should be more than happy therefore if the entire \$35,000. could be obtained from American sources.

If your corporation could appropriate \$20,000. upon condition that the balance can be secured within any reasonable time which you wish to name -- six months or twelve months -- it would make this Inn a definite possibility. It would further mean that any money I could get in America toward meeting this grant would relieve by that much the necessity of taking money from Chinese donors.

The sooner we can get the Inn under way the sooner we can begin to see relief in sight in our current budget deficit. Such an appropriation from your company would not be incommensurate with your outstanding position in China. It would be, furthermore, such a gesture of good will and friendship toward China as would certainly have ultimate reactions of a far-reaching and favorable nature in your own work.

If there are any other details or information which you would like to have will you kindly give me the opportunity to furnish them. We appreciated thoroughly your friendly reception the other day. Nothing would give us greater pleasure than to have the opportunity of entertaining you in person at our University Inn.

Very sincerely yours,

James M. Henry
Provost

JMH:MRT

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Miss

June 8, 1936

Mr. P. W. Parker
Standard Vacuum Oil Co.
26 Broadway
New York, N. Y.

Dear Mr. Parker:

I have just come back from Boston where I went last Wednesday afternoon. I find on my desk your letter of June 3rd. I hasten to acknowledge it and to express our appreciation of the contribution of U.S. \$1,000. toward the construction of our proposed University Inn.

While we naturally regret that it seemed out of the question for your company to make a much larger contribution please be assured of our very sincere gratitude and appreciation for this.

I wonder if you would let me come and see you again soon for perhaps half an hour. We are trying to strengthen our Board of Trustees and I am sure that your advice with regard to some names we have on our list would be helpful.

Very sincerely yours,

James M. Henry
Provost

JMH:MRT

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TRUSTEES OF LINGNAN UNIVERSITY

Canton Christian Colleges of Arts and Sciences

The Lingnan College of Agriculture

150 Fifth Avenue, New York 11, N. Y.

HAROLD B. HOSKINS
President of the Board

OLIN D. WANNAMAKER
American Director

Telephone: Watkins 9-8703

June 28, 1946

To the Donors of the Fund for the Lingnan University Inn

Dear Friends:

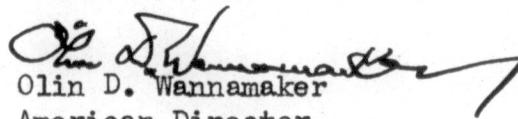
Since we succeeded in obtaining only about one-fourth of the amount needed to erect a University Inn, during our effort of some years ago, the Trustees have held this amount for future use and it has gradually accumulated interest up to the present time. We certainly wish to erect the University Inn as soon as conditions become favorable in China. For the present moment, however, I am impelled to raise a question with each donor to that fund which may seem a little strange but which I hope I can make intelligible and justifiable.

It is much easier for us to get money for capital use at the present time - for repairs, equipment, etc. - than for current operations. Our greatest difficulty is to support the faculty of the University in any degree of comfort and even safety as regards health. Now, it so happens that \$20,000 has just become available to us provided we use every dollar of it for capital expenditure, such as I have indicated above, and none for current operations. In order to be able to carry out the restrictions on the donation and yet at the same time to help in meeting the current needs of the University, I am asking the donors of certain funds we hold on our books for ultimate capital expenditure their consent to the following transaction. We wish to transfer the amount now held in those funds to our current operational needs, for the support of the faculty at the University primarily, and to put back in those funds precisely the same amount of money which will be taken from the \$20,000 offered us for capital expenditure. In other words this will be only a bookkeeping transaction, but we feel that we must have your approval before carrying it out.

If my question is clear to you, and if you fully consent to this transfer, we shall be grateful if you will so indicate in the space provided below or in a note which you will kindly send us by return mail. We shall comply completely with your own wishes in the matter.

With grateful appreciation of your help and your good will,

Cordially yours,


Olin D. Wannamaker
American Director

odw/mrh

I hereby approve of the transfer of my part of the Lingnan University Inn Fund in the manner indicated in a letter from the Trustees of Lingnan University dated June 28, 1946.

Please sign here: *Elmer H. M. Sloan*.....

Date: *July 10, 1946.*

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TRUSTEES OF LINGNAN UNIVERSITY

Canton Christian Colleges of Arts and Sciences

The Lingnan College of Agriculture

150 Fifth Avenue, New York 11, N. Y.

HAROLD B. HOSKINS
President of the Board

OLIN D. WANNAMAKER
American Director

Telephone: Watkins 9-8703

June 28, 1946

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With grateful appreciation of your help and your good will,

Cordially yours,

Olin D. Wannamaker
Olin D. Wannamaker
American Director

odw/mrh

I hereby approve of the transfer of my part of the Lingnan University Inn Fund in the manner indicated in a letter from the Trustees of Lingnan University dated June 28, 1946.

(Please sign here): *Mabel J. Wilson*
Date: *July 10, 1946*

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TRUSTEES OF LINGNAN UNIVERSITY

Canton Christian Colleges of Arts and Sciences

The Lingnan College of Agriculture

150 Fifth Avenue, New York 11, N. Y.

HAROLD B. HOSKINS
President of the Board

OLIN D. WANNAMAKER
American Director

Telephone: Watkins 9-8703

June 28, 1946

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Dear Friends:

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If my question is clear to you, and if you fully consent to this transfer, we shall be grateful if you will so indicate in the space provided below or in a note which you will kindly send us by return mail. We shall comply completely with your own wishes in the matter.

With grateful appreciation of your help and your good will,

Cordially yours,

Olin D. Wannamaker
Olin D. Wannamaker
American Director

odw/mrh

We hereby approve of the transfer of ~~any~~ part of the Lingnan University Inn Fund in the manner indicated in a letter from the Trustees of Lingnan University dated June 28, 1946.

Juliette M. Atherton Trust

Please sign here: *J. B. Atherton*
Trustee

Date: *July 5, 1946*

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JULIETTE M. ATHERTON TRUST

P.O. BOX 2990

HONOLULU, HAWAII

CABLE ADDRESS 'ATHESTATE'

July 5, 1946

Mr. Olin D. Wannamaker
150 Fifth Avenue
New York 11, N. Y.

Dear Mr. Wannamaker:

This will acknowledge your letters of June 27th and June 28th with your request to use the \$500.00 recently donated by the Juliette M. Atherton Trust for rehabilitation work for current operating needs instead.

I have taken this matter up with Mrs. Richards and Mrs. Guard and wish to notify you that we are all agreed to have you use this money for your operating needs since, as you state, it can be replaced with money available from another source. Under the same conditions, we are also agreeable to have you use the \$2,000.00 donated some years ago towards the construction of the Lingnan University Inn for your current operating needs. I am accordingly returning to you your letter with the indicated approval.

I have forwarded your letter regarding the donation of the late Reverend W. D. Westervelt to his son, Andrew C. Westervelt, whose address is Box 19, Darien, Connecticut. I presume that you will hear from him regarding this matter.

Very truly yours,

J. B. Atherton

J. B. ATHERTON
Trustee

JBA:ko
Enclosure

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July 17, 1946

Miss Mabel I. Wilcox
Miss Elsie H. Wilcox
Lihue, Kauai, T. H.

Dear Friends:

July is usually a sort of desert month in this office. The springs seem to dry up during that month. Under the present conditions in China, which so seriously affect our institution and all similar institutions, it is most important for us to begin to get gift income for the new fiscal year early and to keep up this process throughout the whole twelve months. For this reason, your two generous gifts, arriving so soon after the opening of the new fiscal year on July 1, give us special encouragement. We are deeply grateful to you for these gifts and also for your generous consent with reference to the handling of your part of the money we have been accumulating for the University Inn.

I do hope that things are coming somewhat forward in Hawaii; that you are beginning to see the restoration of something like the normal life of your beautiful region. I have had the pleasure of visiting Honolulu altogether five times, the earliest in the autumn of 1902, the latest in the spring of 1938. On two of these occasions I was privileged to remain about ten days. I remember these visits with a great deal of pleasure because of the marvelous flora and because of the wonderful hospitality I enjoyed. For the last several years, I have been wishing very much that I could come back again, but at the moment I do not see any prospect in the near future.

Gratefully yours,

Olin D. Wannamaker
American Director

odw/h
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